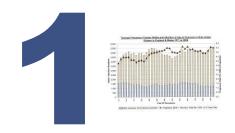
2019 PROPERTY ASSESSMENT UPDATE

Scott County Board of Commissioners

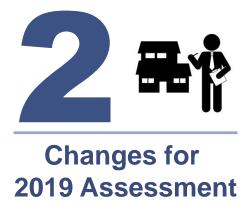
Presented by:

Michael Thompson, Scott County Assessor

Agenda

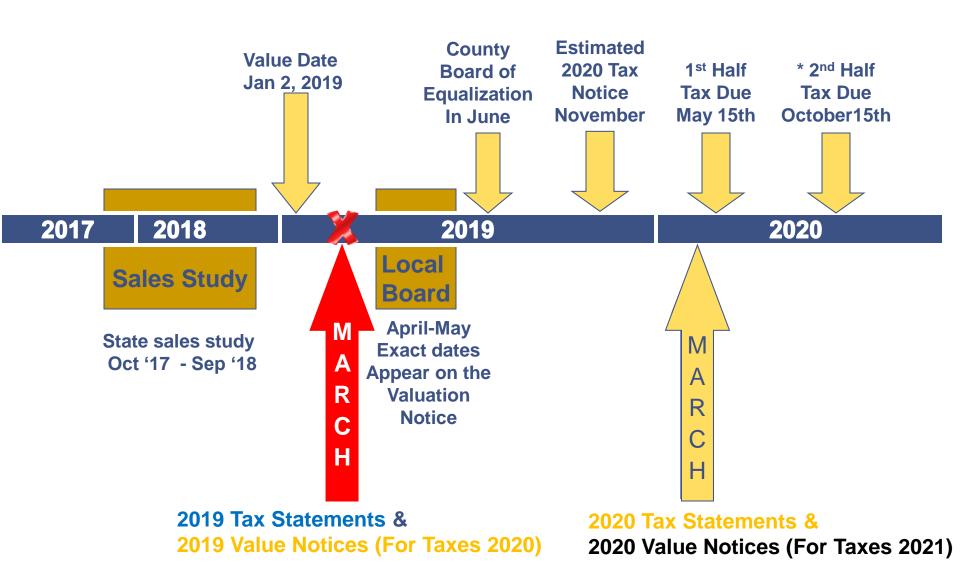


Market Update

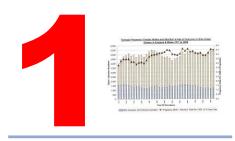




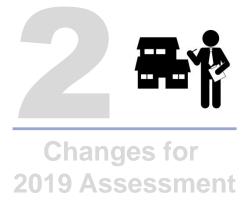
Timeline for Property Taxes Payable in 2020



Agenda



Market Update





What Forces are Impacting Residential Property Values?

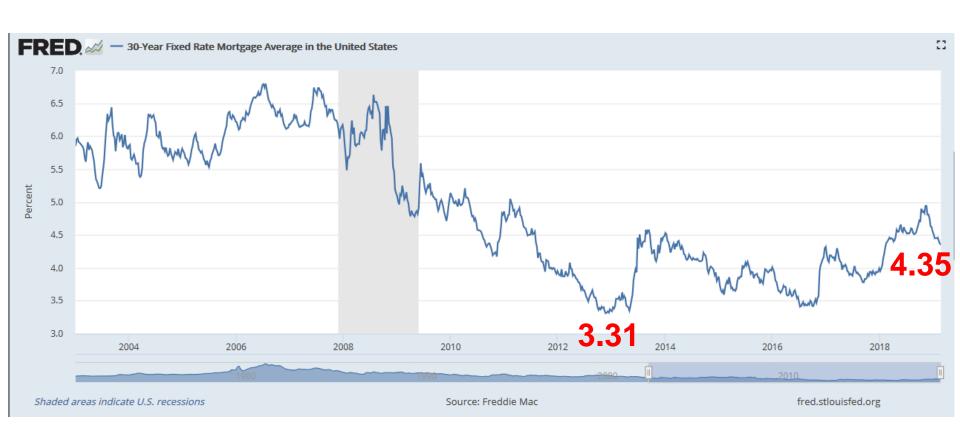
- Interest rates are on the rise, but still historically low
- >Foreclosure filings are down
- Supply of homes for sale is low



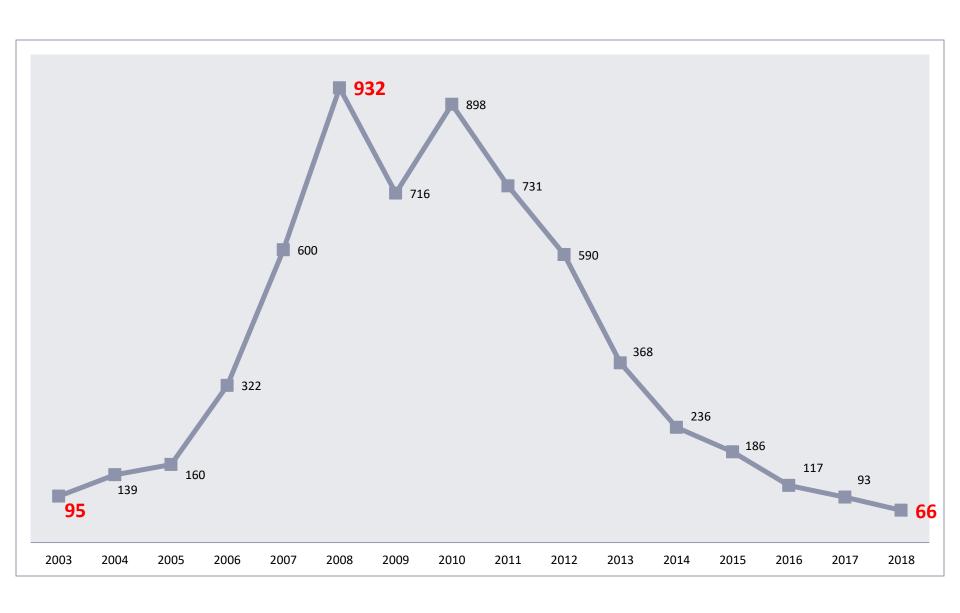
Interest Rates have Risen, but Remain Historically Low



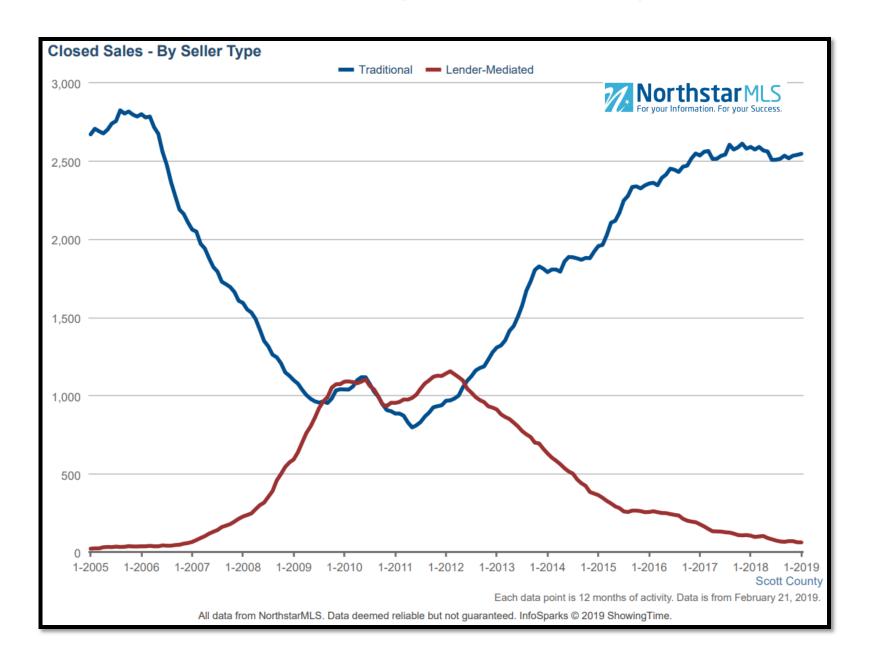
Interest Rates have Risen, but Remain Historically Low



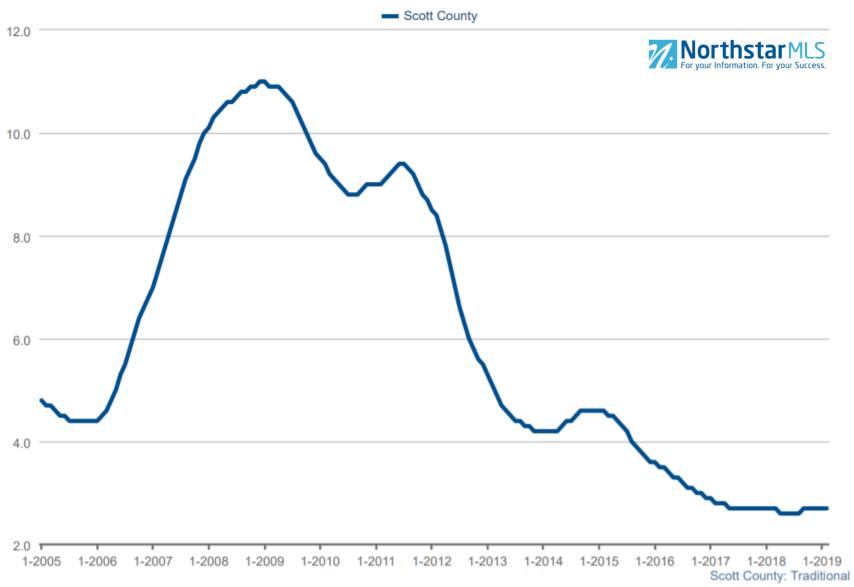
Foreclosure Filings Dropped Again



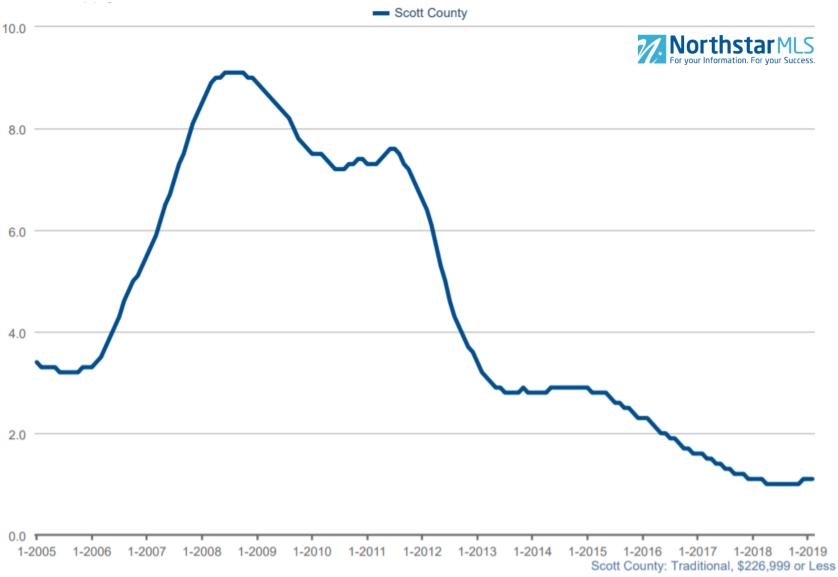
Lender-Mediated Sales Have Subsided



Months Supply of Homes for Sale

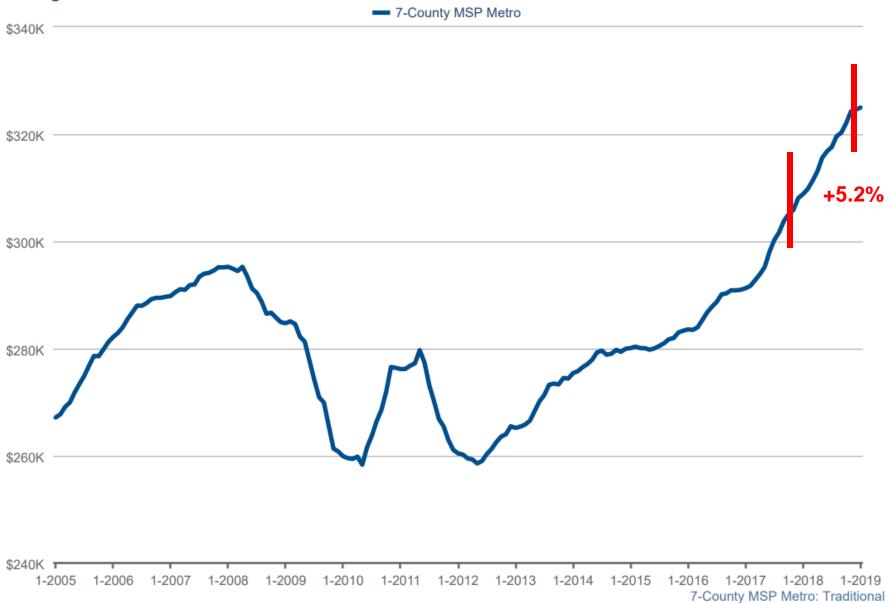


Months Supply of Homes for Sale <\$227,000

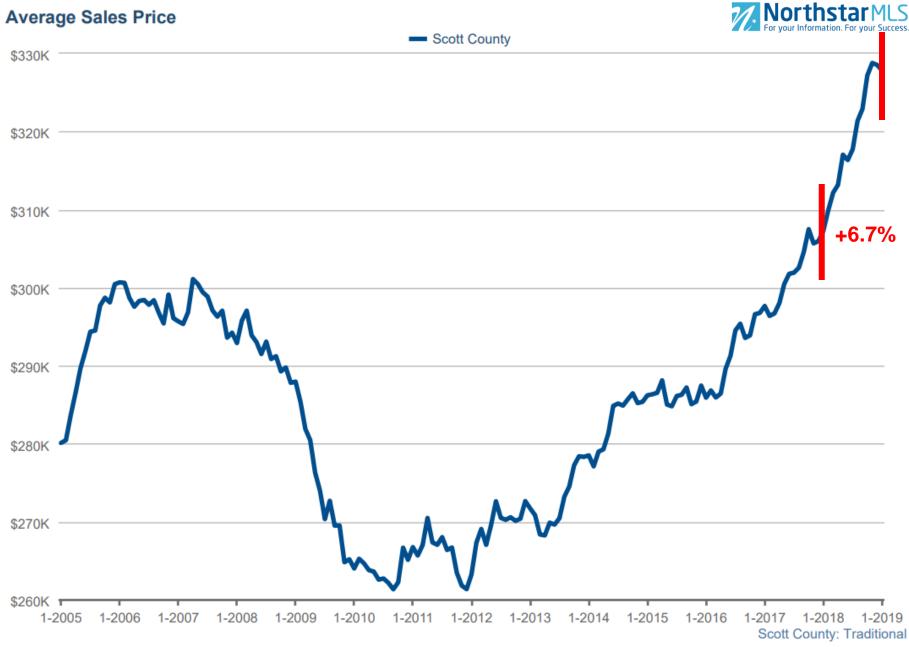


Average Sales Price





Each data point is 12 months of activity. Data is from February 25, 2019.

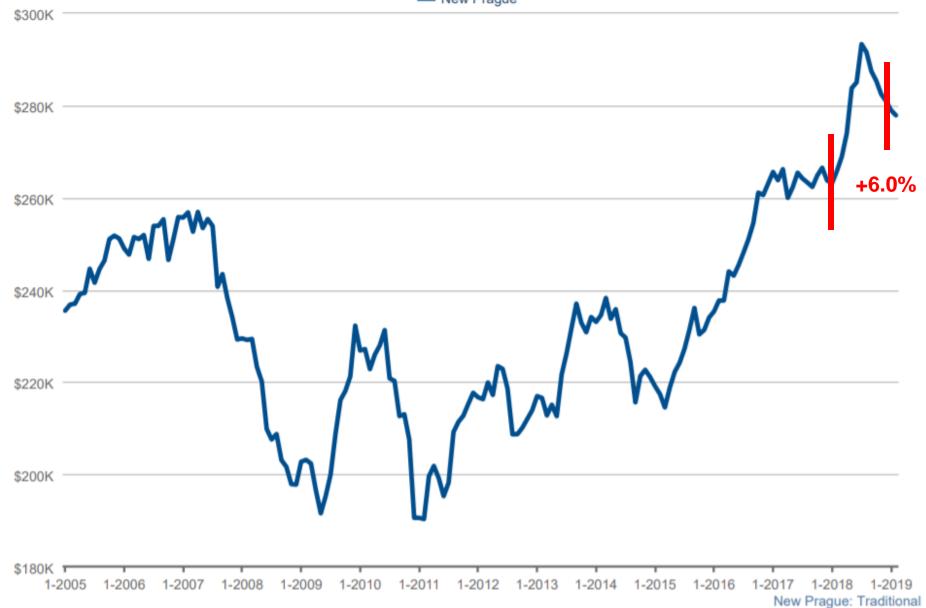


Each data point is 12 months of activity. Data is from February 25, 2019.



- New Prague





Each data point is 12 months of activity. Data is from March 3, 2019.

Commercial - Retail



Creative Backfills and New Deliveries Create Positive Outlook for 2019

Q4 Market Indicators

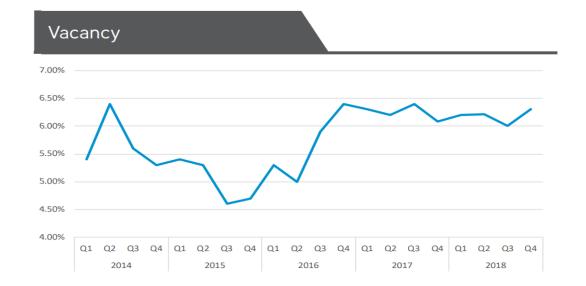






The second half of 2018 experienced 56,000 square feet of negative absorption in the multi-tenant retail market, negating the positive absorption that occurred in the first half of the year. This negative absorption was due to closings of Toys 'R' Us, Herberger's and Sears big box and junior box stores in the latter half of the year.

Relative to prior period



Industrial



Continued Industrial Demand Encourages Steady Market in 2019

- The industrial multi-tenant market continued its positive absorption trends, recording the tenth consecutive quarter of positive absorption and <u>maintaining</u> <u>historically low vacancy.</u>
- Rental rates have remained steady, with only slight increases.
- New construction deliveries are continuing to shape the industrial market change and influencing where tenants are moving. The Twin Cities saw 2.8 million square feet of new industrial completions in 2018.

SOUTHWEST VAC RATE 5.5% | 2018 ABSORPTION 224,000 | NEW CONSTRUCTION 784,956 SF

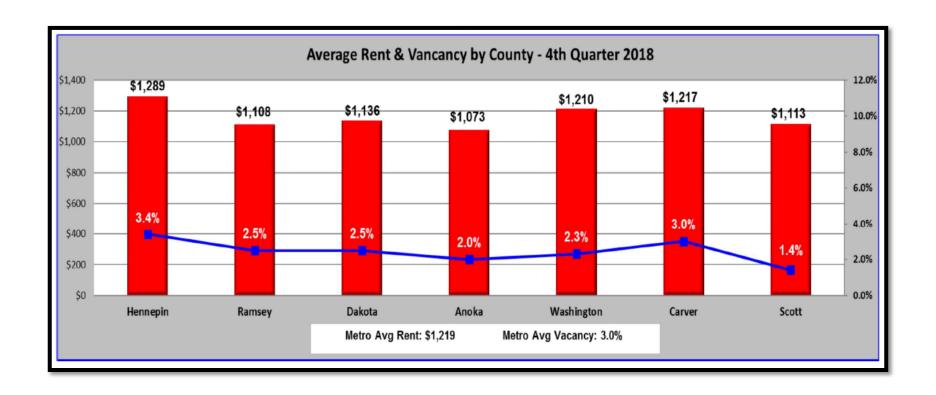






Apartments

- Shakopee, Prior Lake, Savage average rents:
 - 1BR \$1,100 up 13.9% from \$966
 - 2BR \$1,274 up 7.8% from \$1,182
- Scott County vacancy rate is lowest in the metro area



Prior Lake Example Similar 4-Plex Sales over Three Years



1/26/2016 - Sold for \$77,500/unit

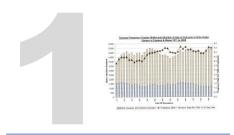


7/5/2017 – Sold for \$81,250/unit

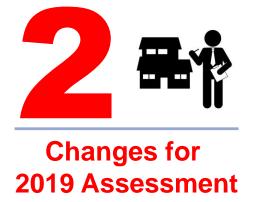


2/6/2018 - Sold for \$99,900/unit

Agenda



Market Update





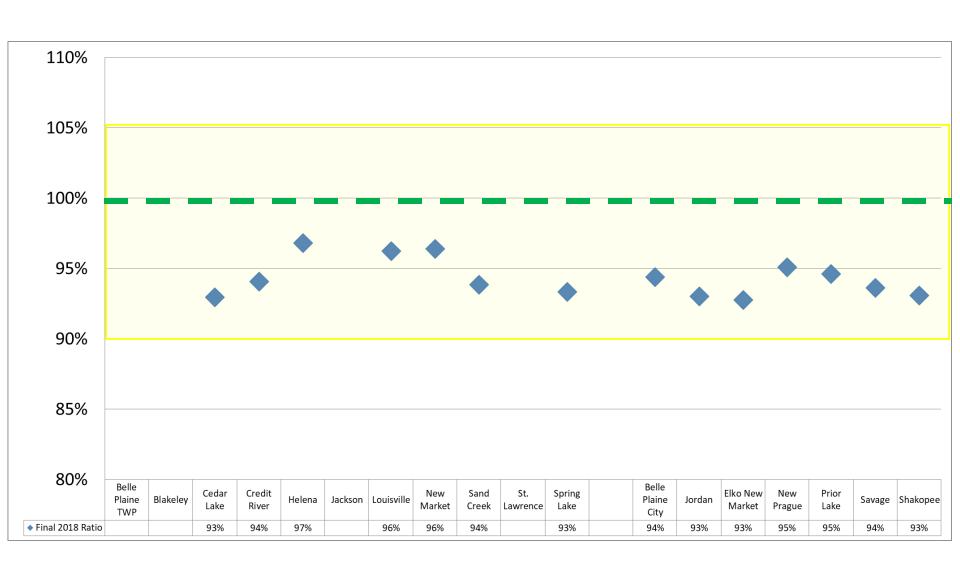
Value Added due to New Construction

	pay 2019	pay 2020	
Agricultural	\$2,071,200	\$2,394,600	16%
Apartment	\$23,679,600	\$45,360,799	92%
Commercial / Industrial	\$52,615,100	\$36,788,102	-30%
Residential Improved	\$189,878,600	\$240,778,217	27%
	\$268,244,500	\$325,321,718	21%

Average Value Changes Residential

Payable	2019	2020	
Assessment	1/2/2018	1/2/2019	% CHG
BP TWP	\$355,700	\$374,300	5.2%
Blakeley	\$304,100	\$327,400	7.7%
Cedar Lake	\$441,900	\$459,900	4.1%
Credit River	\$511,700	\$521,600	1.9%
Helena	\$380,700	\$434,400	14.1%
Jackson	\$384,300	\$419,500	9.2%
Louisville	\$434,600	\$458,200	5.4%
New Market	\$442,400	\$464,000	4.9%
Sand Creek	\$397,700	\$398,100	0.1%
St. Lawrence	\$381,500	\$398,100	4.4%
Spring Lake	\$469,400	\$472,500	0.7%
BP City	\$205,200	\$220,200	7.3%
Jordan	\$237,700	\$251,900	6.0%
Elko New Market	\$280,600	\$294,400	4.9%
New Prague	\$216,800	\$226,000	4.2%
Prior Lake	\$349,600	\$366,300	4.8%
Savage	\$295,200	\$313,000	6.0%
Shakopee	\$255,400	\$272,600	6.7%
COUNTY	\$310,100	\$326,500	5.3%

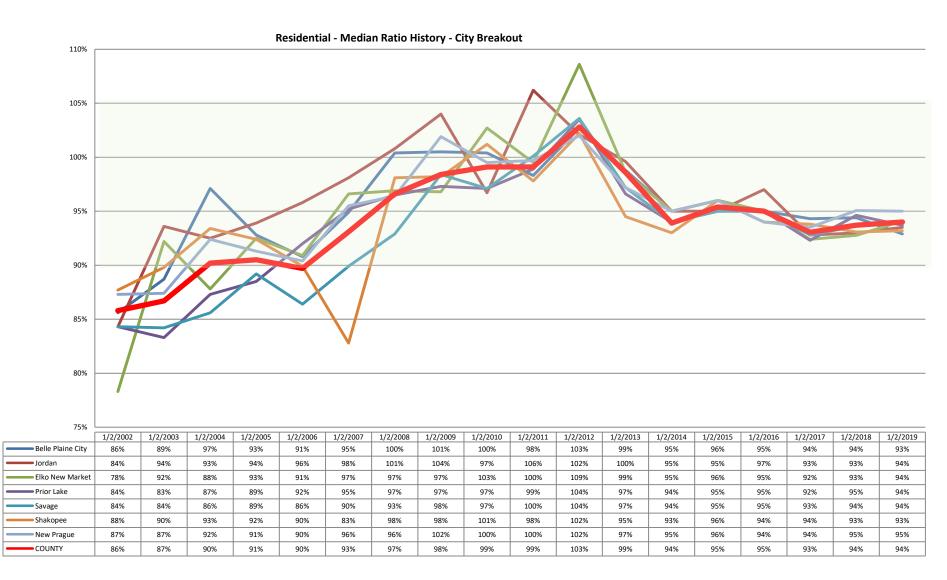
MDOR Final 2018 Residential Ratios



MDOR "going in" 2019 and projected final Residential Ratios

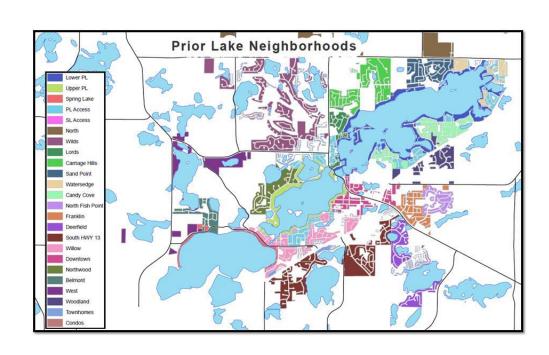


Big Picture Assessment Level Equalization



Market Areas

We further stratify by neighborhood, style, era, etc.



1 County

18 Jurisdictions

162 Residential Neighborhoods

Other Stratification Criteria Examples

Price Point

- Entry level
- High end
- Etc.





Home Style

- Rambler
- Two Story
- Split Entry





Age

Older vs. newer areas

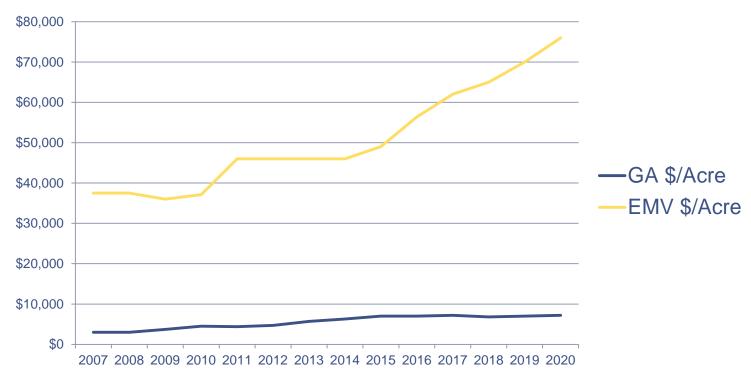




Agricultural and Green Acre Values

Green Acre values adjusted from \$7,000 to \$7,200 per acre

Impact Example (Shakopee):



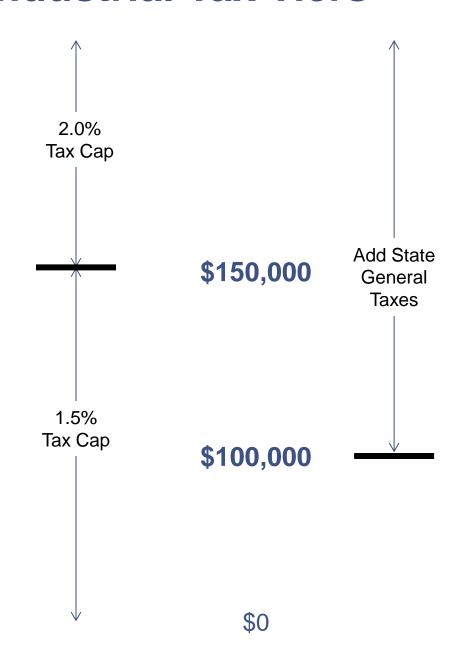
Commercial, Industrial, Apartments

2018 Final	2019 "going in"		2019 projected
Commercial	Commercial	+4 to 7 %	Commercial
23 Sales	26 Sales		26 Sales
95.6% Ratio	89.7% Ratio		93.4% Ratio
Industrial	Industrial	+10 to 13%	Industrial
17 Sales	11 Sales		11 Sales
94.8% Ratio	81.3% Ratio		95.6% Ratio
Apartments 8 Sales 95.0% Ratio	Apartments 9 Sales 79.9% Ratio	+17 to 20%	Apartments 9 Sales 94.8% Ratio

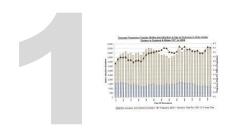
Commercial and Industrial Tax Tiers

The tier system on commercial property can have a lot to do with the discrepancy between value change and proposed tax changes

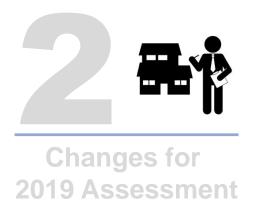
- The 1st \$100,000 in value paying at a 1.5% tax capacity rate with no state general taxes.
- From \$100,001 to \$150,000 it's still a 1.5% tax capacity, but add in state general taxes.
- At \$150,000 and up the class rate moves to 2% on class and state general taxes.



Agenda



Market Update







2019 Tax Statement





2019 Value Notice

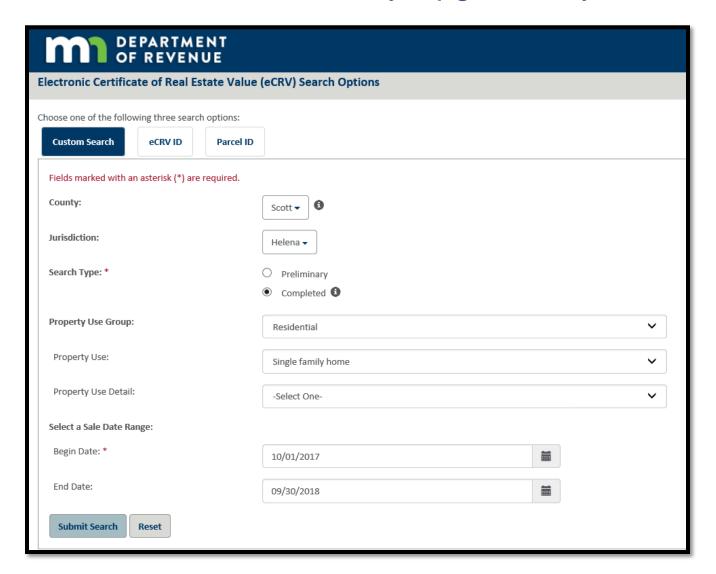
Scott County GIS Recent Sales Layer

https://gis.co.scott.mn.us/sg3



Electronic Certificate of Real Estate Value (eCRV)

Online Search Functionality Upgraded by MDOR



Electronic Certificate of Real Estate Value (eCRV)

Online Search Functionality Upgraded by MDOR

eCRV ID ↓F	Sale Date 🗜	County 11	Jurisdiction 11	Deed Acres 📫	Buyer 🎎 🔭	Seller 11	Gross Sale 👢
375225	2018-09-28	Scott	Helena	0.92	Okhman	Mellgren	\$275,000.0
867788	2018-09-12	Scott	Helena	10.0	Rindahl	Wientjes	\$499,900.0
346140	2018-07-27	Scott	Helena	10.0	Thiele	Langfield	\$427,900.0
<u>842797</u>	2018-07-20	Scott	Helena	0.45	Kemppainen	Paul Hanzel Hom	\$79,900.0
342539	2018-07-20	Scott	Helena	0.22	Olson	Mars	\$419,900.0
322349	2018-06-07	Scott	Helena		Daniel	Juszczak	\$125,000.0
322307	2018-06-08	Scott	Helena	1.88	Kubes	Germscheid	\$170,000.0
311358	2018-05-21	Scott	Helena		BOUSHEK	ECKER	\$366,000.0
309293	2018-05-16	Scott	Helena		Wallerich	Hoen	\$424,300.0
308915	2018-05-15	Scott	Helena	2.6	Dorick	Rolli	\$480,000.0

Appeals for Payable 2020



Informal

talk to the appraiser

March - May 2019

LBAE

Local Board of Appeal and Equalization

April 2019





June 17, 2019

By Appointment Only
Scott County Courthouse



Open Book

semi-formal at assessor office

May 8, 2019



SPECIAL Board of Appeal and Equalization

Tax Court

Can skip all previous steps File by April 30, 2020



What Options May Exist for the Taxpayer?

- Property Tax Refund
- Special Property Tax Refund
 - No income limitation
- Senior Citizen Property Tax Deferral
- Disabled Veteran's Homestead Property Tax Exclusion
- Land Programs
 - Green Acres
 - Rural Preserve
- Special Homestead for Property Owners who are Blind or Disabled
- Understand Appeal Process and Timeline

https://www.revenue.state.mn.us/individuals/prop_tax_refund/Pages/ Homeowners_Property_Tax_Refund.aspx

Property Tax Refund > Homeowner's Homestead Credit Refund Share Text Size A A A Printer Friendly Minnesota has two property tax refund programs for homeowners: the regular Homestead Credit Refund and the special Homestead Credit Refund. You may qualify for either or both of these refunds depending on your income and property tax increase. Note: Before claiming this refund, review Schedule M1NC, Federal Adjustments, and determine if you must file this schedule. For more information, see Federal Adjustments. Do I qualify for the Homestead Credit Refund? To qualify for either the regular or special refund, all of the following must be true: You have a valid Social Security number. ■ Your property is classified as your homestead. If your property is not homesteaded, you must apply for homestead status through your county and have it approved on or before December 15, 2019 (or May 29, 2019, for mobile home owners). You have paid your property taxes or made arrangements to pay them by August 15, 2020. You can arrange to pay delinquent property taxes by signing a confession of judgement statement with your county. Include a copy of this statement with your return. The regular and special refunds have their own requirements. For more information, see the table below: Type of refund Requirements to claim the refund ■ You owned and lived in your home on January 2, 2019. Regular Homestead Credit ■ Your <u>household income</u> for 2018 was less than \$113,150. Refund You owned and lived in the same home on January 2, 2018, and on January 2, 2019. Your homestead's net property tax increased by more than 12 percent from 2018 to 2019. The net property tax increase was at least \$100. Special Homestead Credit The increase was not due to improvements you made to the property. Refund Note: There is no income limit for the special refund. You may qualify for the special refund even if you do

not qualify for the regular refund.

Thank You! Questions or Comments

